



REPORT

REPORT TO: Mayor Bonnette and Members of Council

REPORT FROM: Bruce Morrison
Deputy Chief

DATE: June 18, 2019

REPORT NO.: RPT-FIRE-2019-0002

RE: Awarding of Tender T-002-19 for a Fire Tanker Pumper

RECOMMENDATION:

THAT Report No. FIRE-2019-0002 dated June 18, 2019 regarding the Awarding of Tender T-002-19 for a Fire Tanker Pumper be received;

AND FURTHER THAT Council award tender T-002-19 for the supply and delivery of one (1) fire department tanker pumper to Camions Carl Thibault Inc., 38 Thibault Street, Pierreville, Quebec at a total amount of \$743,230.00 exclusive of HST;

AND FURTHER THAT Council authorize the Manager of Purchasing to issue a purchase order to Camions Carl Thibault Inc., 38 Thibault Street, Pierreville, Quebec at a total amount of \$743,230.00 exclusive of HST for the supply and delivery of this apparatus;

AND FURTHER THAT that Council approve the additional financing of \$81,310.84.00 funded from the Equipment Reserve.

BACKGROUND:

In the 2019 Capital Budget, Council approved Project #5900-25-1901, the replacement of a 1999 fire department tanker apparatus with a Tanker-Pumper fire apparatus. Fleet #740 is a 1999 GMC/Almonte tanker that has reached the end of its life expectancy.

COMMENTS:

Staff issued tenders for this bid on May 28, 2019. Bids were posted on the Town's website and on www.bidsandtenders.ca. Seven (7) firms downloaded the bid. The tender closed on June 18, 2019.

Vendors

Tenders were received from the following vendors in the amounts indicated: Vendor	Construction Option	Chassis Make/Model	Price (excluding HST)
Camions Carl Thibault Inc., Pierreville, Quebec	Built to Order	2020 Spartan Metro Star	\$743,230.00
Dependable Emergency Vehicles, Brampton, Ontario	Built to Order	2020 Spartan Metro Star	\$763,988.00
Carrier Centers Emergency Vehicles Woodstock, Ontario	Built to Order	2020 Spartan Metro Star	\$798,866.80

RELATIONSHIP TO STRATEGIC PLAN:

The recommendations in this report support the Strategic Plan principles and actions related to Direction under H. Provide Sustainable Infrastructure and Services – Goal – “To maintain and enhance community infrastructure and services that support our quality of life” and the Strategic Objective H.3, “To maintain adequate fire and emergency management services.” .

FINANCIAL IMPACT:

The low bid submitted by Camions Carl Thibault Inc. in the amount of \$743,230.00 (plus non-refundable HST of \$13,080.85) exceeds the Council approved budget of \$675,000.00 for this project by \$81,310.84.

Senior Fire staff and Purchasing staff discussed the increased price with Maricarl Thibault, Sales Manager for Camions Carl Thibault Inc. It was revealed that price increases are directly related to the cost of the chassis, aluminum and steel used in assembly. Changes in the exchange rate between the Canadian and the American dollar have also been a significant factor as approximately 60% of the parts used in the construction of fire apparatus are manufactured outside of Canada.

Staff reviewed this project with Corporate Services and they advise that the additional monies required to complete this project are available in the Equipment Reserve and that this is the most appropriate source for these monies. This overage will not adversely impact the Equipment Reserve.

Staff will declare Tanker #2 as surplus and any monies will go towards the Equipment Reserve.

CONSULTATION:

The Manager of Purchasing was consulted on the contents of this report and fully supports our recommendations.

PUBLIC ENGAGEMENT:

There are no Public Engagement implications.

SUSTAINABILITY IMPLICATIONS:

The Town is committed to implementing our Community Sustainability Strategy, Imagine Halton Hills. Doing so will lead to a higher quality of life.

The recommendation outlined in this report does not advance the Strategy's implementation.

COMMUNICATIONS:

There is no communications impact.

CONCLUSION:

Staff recommends that Council award tender T-0002-19 for the supply and delivery of one (1) Fire Tanker Pumper apparatus to Camions Carl Thibault Inc., 38 Thibault Street, Pierreville, Quebec in the amount of \$743,230.00 exclusive of HST and that the additional financing be funded from the Equipment Reserve.

Reviewed and Approved by,

A handwritten signature in cursive script that reads "Simone Gourlay".

Simone Gourlay, Manager of Purchasing

A handwritten signature in cursive script that reads "HOLIVIERI".

Harry Olivieri, Chief & Commissioner of Fire Services

A handwritten signature in cursive script that reads "Brent Marshall".

Brent Marshall, Chief Administrative Officer