



REPORT

REPORT TO: Chair and Members of the Community and Corporate Affairs Committee

REPORT FROM: Stephen Hamilton, Manager of Facilities

DATE: January 23, 2019

REPORT NO.: RP-2019-0008

RE: Ice Resurfacer Purchase-Single Source Approval
R05 IC

RECOMMENDATION:

THAT Report No. RP-2019-0008 dated January 23, 2019 regarding the Ice Resurfacer Purchase – Single Source be received;

AND FURTHER THAT staff recommend the award of contract for one (1) 2019 Olympia Millennium H ice resurfacer machine from Resurfice Corporation of 25 Oriole Parkway East, Elmira, ON in the total amount of \$73,500.00 plus HST;

AND FURTHER THAT the Purchasing Policy requirement for competitive ice resurfacer pricing be waived for this purchase per the rationale outlined in Report R-2019-0008;

AND FURTHER THAT the Manager of Purchasing be authorized to issue a purchase order for the supply and delivery of one 2019 Olympia Millennium H ice resurfacing machine from Resurfice Corporation of 25 Oriole Parkway East, Elmira, ON in their total bid amount of \$73,500.00 plus HST;

BACKGROUND:

Staff are recommending the purchase of a Millennium H ice resurfacer from the Resurfice Corporation as in previous report to Council R-2014-0009. Staff had recommended at that time that the purchase be single sourced. In March 2017, Council approved Resolution GC-2017-0016 that directed staff to secure Millennium H as the preferred ice resurfacer to effectively meet the high demands and requirements of ice resurfacing on the six (6) full size and one (1) leisure pad within the Town facilities.

COMMENTS:

The purpose of this report is to recommend the acquisition of a replacement Olympia Millennium H Ice Resurfacer machine. These machines are manufactured and supplied by Resurfice Corporation from Elmira, Ontario.

Several years ago the Town standardized the ice resurfacing equipment to the Olympia model. Staff had reviewed the various makes and models available and had judged that the Olympia model manufactured by Resurice provided a higher standard of quality and dependability and thus formed the reasoning for the Town's original decision in selecting the Olympia product as the preferred equipment. The Staff continue to be satisfied with Olympia's service and products which have continued to provide reliable, affordable service and excellent ice production results.

The specific benefits for selecting the Olympia model for all of our ice resurfer requirements includes:

- It allows our Facility Operator personnel to be familiar with the operation of one type of machine. As the Facility Operators may be assigned to any of our ice facilities at any given time to fill schedule requirements, it is preferred for operations to have the same manufacturer's machine at all facilities , thus reducing the requirement of further training;
- Having the ice resurfer from one manufacturer allows the Town to stock parts for one type of machine as opposed to two. It also allows our staff to become more familiar and versed with the standardized equipment when trouble shooting and performing minor repairs;
- The chassis and frame on the Olympia machines are made from stainless steel;
- The width of the ice blades on the Olympia machines is 84 inches wide and wider than those available on other machines. If we were to have two different types of ice resurfacer, we would be required to replace a portion of our ice blade inventory at an additional cost. With our current inventory we can move blades from one arena to another when necessary which helps our operations to continue uninterrupted;
- The wider blade width allows the resurfacing to be done quicker and with greater operational efficiency;
- The Olympia machine has a larger water and snow tank. The enhanced size of these features affords an operator greater flexibility with regards to tasks and decisions regarding ice maintenance;
- Resurice will respond to a service call within 4 hours and will often make the decision to make repairs on site. This reduces potential down time of a unit. Other suppliers do not service the machines on site. All repairs are made in their shop resulting in greater potential for extended down time and the automatic incurring of additional transportation charges;

- Resurface accepts their used machines for trade in value. This is of value to the operation in future years when units of this ice resurfacer fleet are being replaced;
- The Staff feel that the Olympia machines are safer to operate as they offer good sight lines for the driver and can only be engaged to operate when the driver is safely seated. Other units do not have this feature to prevent drivers from standing during operation.

Staff had previously investigated the use of Resurface's Millennium E (electric) model ice resurfacer in Town facilities. The machine had a capital acquisition cost that was double that of the Millennium H (natural gas) model, exhibited numerous mechanical deficiencies that impacted its ability to consistently and satisfactorily complete the required work, and had maintenance and replacement parts costs that were significantly higher than the Millennium H. Staff reviewed the current 2019 Millennium E and although the model has made some minor improvements with some mechanical elements, the capital cost remains two times that of the Millennium H model. The battery and auger specifications that had been previously judged as problematic deficiencies for facilities with high demands such as ours have remained unchanged, and for that reason staff continue to support the acquisition of the Millennium H model.

RELATIONSHIP TO STRATEGIC PLAN:

There is no relationship to the strategic plan.

FINANCIAL IMPACT:

The purchase of the ice resurfacer is within the budgeted amount of \$115,000.00 approved in the 2019 capital budget.

Resurface Corporation have also offered a 1% discount if paid in full within seven (7) days of delivery. The Town will exercise this option.

CONSULTATION:

Staff have obtained this purchase price offer from Resurface and are confident that the pricing for this unit is competitive with alternative products available. The Manager of Purchasing is in agreement with this purchase.

PUBLIC ENGAGEMENT:

Not applicable.

SUSTAINABILITY IMPLICATIONS:

The Town is committed to implementing our Community Sustainability Strategy, Imagine Halton Hills. Doing so will lead to a higher quality of life.

The recommendation outlined in this report is not applicable to the Strategy's implementation.


COMMUNICATIONS:

There are no anticipated communications impacts.

CONCLUSION:

Staff are recommending the award of contract for a 2019 Olympia Millennium H ice resurfacer machine from Resurface Corporation in the total amount of \$73,500.00 plus HST. Delivery is expected to take ten to twelve (10-12) months from the date the purchase order is issued.

Reviewed and Approved by,

A handwritten signature in black ink, appearing to read "Stephen Hamilton".

Stephen Hamilton, Manager of Facilities

A handwritten signature in black ink, appearing to read "Warren Harris".

Warren Harris, Commissioner of Recreation and Parks

A handwritten signature in black ink, appearing to read "Simone Gourlay".

Simone Gourlay, Manager of Purchasing

A handwritten signature in black ink, appearing to read "Brent Marshall".

Brent Marshall, Chief Administrative Officer