



REPORT

TO: Mayor Lawlor and Members of Council

FROM: Bruce Morrison, Deputy Fire Chief

DATE: April 7, 2026

REPORT NO.: CES-2026-010

SUBJECT: Pumper/Rescue Purchase

RECOMMENDATION:

THAT Report No. CES-2026-010 dated April 2, 2026 regarding the Fire Pumper-Rescue Truck Replacement, be received;

AND FURTHER THAT Commercial Emergency Equipment Co. be awarded a contract for the provision of one fire pumper/rescue truck through leveraging the Sourcewell Canoe Procurement Group of Canada and Commercial Emergency Equipment Co. prepay discount, for a total amount of \$1,620,940.00 (plus applicable taxes);

AND FURTHER THAT Council authorize the Manager of Purchasing to issue a purchase order to Commercial Emergency Equipment Co. for the fire pumper rescue truck, for a total amount of \$1,620,940.00 (plus applicable taxes);

AND FURTHER THAT Council authorizes the Mayor and Clerk to execute the necessary contract documents for the project.

KEY POINTS:

The following are key points for consideration with respect to this report:

- The purpose of this report is to receive delegated authority to approve the acquisition of a replacement fire pumper/rescue truck through the Sourcewell and Canoe Procurement group, within the 2026 Council approved budget of \$1,800,000.00.
- The purchase price is \$1,848,803.10. Utilizing the Canoe Procurement Group Discount and the Commercial Emergency Equipment Co. 100% pre-payment

option at the time of order results in a price reduction of \$227,863.10 with a total cost to the Town of \$1,620,940.00.

- This is an Immediate Action report where approval is sought to guarantee pricing for this truck before a manufacturer price increase takes effect on May 1st, 2026.
- Fire pumper/rescue truck 724 is a 2010 vintage, 750 U.S gallon pump apparatus that is nearing its end of life. This apparatus is a key piece of equipment used to respond to fire, rescue and medical incidents within the Town of Halton Hills and, under contract, to portions of the Towns of both Milton and Erin.
- The replacement fire pumper/rescue truck (project 5900-25-2501) was approved through the 2026 capital budget at an estimated cost of \$1,800,000.00.
- The replacement fire pumper/rescue truck will be equipped with occupant safety systems to protect fire staff when in use. (air bags & roll cage protection) and 1,000 U.S gallon water carrying capacity.
- Delivery upon the placement of the order is currently 30 months.
- The Canada Border Services Agency has granted a remission for public safety purposes including the importing of vehicles for a fire service.

BACKGROUND AND DISCUSSION:

The Halton Hills Fire Department maintains a fleet of emergency vehicles to provide emergency responses to the residents and businesses of Halton Hills. These types of apparatus are required to respond to a variety of emergency incidents throughout the municipality, and by cost-recovery agreements in portions of both the Town of Milton and Town of Erin.

The Halton Hills Fire Department has four pumper/rescue configured trucks in its fleet of varying age. The truck to be replaced is a 2010 vintage truck, in daily service and is nearing the end of its service life. This truck lacks advanced occupant protection systems (air bags) widely available in most vehicles, is experiencing increased maintenance costs and, difficulty in the acquisition and timely sourcing of replacement parts.

Council approved the purchase of our first replacement pumper/rescue trucks from Pierce Mfg. in 2025. The 2026 budgeted replacement pumper/rescue, if approved, will be a second replacement pumper/rescue ordered from Pierce Mfg. and will be identical to the truck already on order.

These pumper/rescue trucks are configured in a way to carry additional equipment that would normally be carried by a separate rescue vehicle. These trucks can pump water, carry an extensive inventory of heavy extrication equipment and lifesaving medical

equipment to support fire suppression activities, rescue incidents and medical responses.

The capital forecast is used to predict the replacement costs of vehicles and is reviewed annually by senior fire staff. In 2025, it was estimated, based on the industry market trends, and recent purchases, that \$1,800,000.00 would be a reasonable amount to obtain a replacement vehicle with the required capacity and updated safety systems. Since that time, market conditions have stabilized, with shorter delivery times and modest price increases. This acquisition is ahead of a planned price increase announced by the manufacturer on May 1st, 2026.

Fire staff remain on the lookout for alternatives available in the industry to reduce costs of equipment acquisitions, maintain service levels, and get value for dollars spent. It is through this ongoing process that the fire staff have reviewed specifications for a purpose-built replacement truck that will meet the needs to support fire service delivery in our community.

Three U.S. companies control most of the North American fire truck manufacturing sector. All purpose-built fire apparatus chassis', along with major components, are built to some degree in the USA. This truck will be fully assembled at the Pierce Manufacturing Inc. facility in Appleton, Wisconsin. As part of their ongoing mission to provide high quality fire apparatus, they include various safety systems to keep firefighters safe. This apparatus will have an occupant safety system installed in the pumper rescue cab, as part of the overall apparatus build.

The inclusion of these safety features in a pumper rescue chassis allows the Halton Hills Fire Department to acquire a replacement pumper/rescue truck that has the latest technology and safety systems to service the community for the next 20 years, at a cost below the anticipated budget allocation.

Commercial Emergency Equipment is the Canadian Pierce Manufacturing Inc. dealer. This company has been in business for over 75 years and employs over 350 +employees at 13 locations across our country.

It is recognized that this purchase is a significant investment in a public safety asset by the Town. The cost of this vehicle is \$1,848,803.10 and by leveraging the Sourcewell and Canoe procurement partnership as a means of purchasing this vehicle, allows a discount of \$96,383.10, reducing the acquisition to \$1,752,420.00. Commercial Emergency Equipment also offers a prepay discount, in addition to the Sourcewell and Canoe discount. Taking advantage of the prepayment discount results in an additional discount of \$131,480.00, guaranteed by a performance bond.

Staff recommend that the Town take advantage of the Sourcewell and Canoe pricing and the prepayment discount options. This will result in the cost of the fire pumper rescue being \$1,620,940.00 (plus applicable taxes). Delivery upon order being placed is approximately 30 months.

STRATEGIC PLAN ALIGNMENT:

This report identifies a safe and welcoming community as one of the Town's Strategic priorities.

RELATIONSHIP TO CLIMATE CHANGE:

This report is administrative in nature and does not directly impact or address climate change and the Town's Net Zero target.

PUBLIC ENGAGEMENT:

Public Engagement was not needed as this report is administrative in nature.

INTERNAL CONSULTATION:

Fire staff reviewed this with Finance, and they advised that monies are available in the Capital Equipment Reserve and is the most appropriate source of these monies.

The Manager of Purchasing agrees with this recommendation.

FINANCIAL IMPLICATIONS:

This report will be funded through an existing approved budget source.

Council approved \$1,800,000.00 for the replacement of Fire Pumper Rescue 724 (Project 5900-25-2501) in the 2026 capital budget. The total cost of the pumper rescue apparatus is \$1,649,468.45.00 after \$227,803.10 in discounts, plus \$28,528.55 non-recoverable HST at 1.76% can be fully funded within the approved budget. Any unused funding will be returned to reserves at project completion.

Description	Amount
2026 Replace Pump Rescue 724 (5900-25-2501)	1,800,000
Total Approved Budget	1,800,000

Estimated Expenses

Commercial Emergency Equipment Company	
Fire Pumper Rescue Truck Cost	1,848,803
Prepayment Discounts	(131,480)
Sourcewell and Canoe	
Procurement Partnership Discount	(96,383)
Non-recoverable HST (1.76%)	28,529
Total estimated expenses	1,649,469

Remaining Budget	150,531
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Reviewed and approved by,

Martin Mills, Fire Chief & Director of Emergency Services

Jon Rehill, Commissioner of Corporate & Emergency Services

Chris Mills, Chief Administrative Officer