2023 INVEST HALTON HILLS ANNUAL REPORT



A CAR AND THE PARTY



# FOREIGN DIRECT INVESTMENT STRATEGY

Advanced Manufacturing









Clean Technology

- Over the past five years, Halton Hills' capacity to ulletattract, service and retain FDI has significantly improved.
- At the close of 2023, staff had completed all 33 ٠ activities included in FDI Strategy's (2020) three-year Action Plan.

#### **Top 2023 FDI Activities:**

- In-Market Trade Mission (Germany)  $\bullet$
- Halton Hills' First FDI Site Visit  $\bullet$
- Manufacturing Sector Report Perspective Magazine ٠



**FDI** Attraction Activities

**Business Concierge** Program

**Business Retention & Expansion Program** 

### BUSINESS CONCIERGE PROGRAM

#### **9 Active Projects**



#### **Business Concierge Program Highlight Projects:**

- Conestoga Cold Storage
- ProLogis
- QuadReal
- Enbridge
- Panattoni Development Company

\*All figures reflect potential results, pending realization of current Business Concierge projects.



#### HALTON HILLS COMMUNITY IMPROVEMENT PLAN

## COMMUNITY IMPROVEMENT PLAN (CIP)

#### **CIP Update Key Focus Areas:**

- Main Street Revitalization
- Brownfield Development
- Agriculture/Agri-business
- Heritage
- Accessibility
- Climate Change
- Affordable Housing
- Arts and Culture

#### **2023 Program Progress:**

- 12 Program Inquiries
- 2 Completed Projects
- 3 Active Projects in the 2024 Pipeline

## LOCAL BUSINESS SUPPORTS & INITIATIVES

#### **2023 Highlights:**

- Town Hosted Business After Hours Event
- Small Business Week:
  - Small Business Display Case
  - HHCC Business Expo
  - Halton Region Networking Series
  - Picture Perfect Products Event
  - Digital Spotlight Series
- Digital Main Street
  - \$255,000 in grants to local businesses
  - Over 400 local business served





### TOURISM





"Before Justin and Lauren's visit this summer...us in the small business artist community were struggling. Sometimes I was going 2-3 days without any visitors. In early August I noticed a shift – I was welcoming at times 10, 15, 30 to 50 visitors a day coming into my studio space. I started to ask how folks were hearing about us... their response was TikTok, specifically the post on JustinPlusLauren."

Pauline Gladstone, Artist – Williams Mill Creative Art Studios

## **QUESTIONS?**



#### TOWN OF HALTON HILLS ECONOMIC DEVELOPMENT

