CS-2023-029 Appendix A - 2024 Single Sole Source Awards

CORPORATE ITEMS

These vendors are used throughout multiple departments.

VENDOR	COMMENTS		2023 Request		Estimated Total 2023 Year End		Requested Value for 2024	
		excluding HST		excluding HST			excluding HST	
Amazon Business (.ca and .com)	Miscellaneous items (includes: ergomonic office furniture, recreational camp arts and sports equipment supplies, youth centre supplies, computer I.T accessories and hardware, etc.)	\$	55,000.00	\$	83,000.00	\$	70,000.00	
Torstar/Metroland Media	Advertising	\$	100,000.00	\$	85,000.00	\$	100,000.00	
Suncor Energy Products Inc.	Fuel at retail pumping stations Note: Since 2010, the Town has been leveraging the fuel supply contract with the Halton Co-operative Purchasing Group (HCPG). This contract, initially set to expired in October 2023, has been extended until Aptil 2024 to provide the HCPG with an opportunity to issue a new bid. The Town's intention is to continue working with HCPG on this new bid. This is a request for approval for the six-month extension.	\$		\$	116,000.00	\$	232,000.00	

CORPORATE SERVICES

VENDOR	VENDOR COMMENTS 2023 Request		2023 Request		Estimated Total 2023 Year End		Requested Value for 2024
			excluding HST		excluding HST		excluding HST
Adobe	Software subscription and licenses	\$	50,000.00	\$	55,000.00	\$	60,000.00
Granicus formerly Calytera Software Inc.	AMANDA Support - property/records management and additional licenses	\$	60,000.00	\$	50,000.00	\$	52,000.00
Pitney Bowes Postage by Phone	Postage	\$	80,000.00	\$	86,000.00	\$	80,000.00

CS-2023-029 Appendix A - 2024 Single Sole Source Awards

LIBRARY

VENDOR	COMMENTS		2023 Request		2023 Request Estimated Total 2023 Year End		Requested Value for 2024	
			excluding HST		excluding HST		excluding HST	
	Maintenance agreement for electronic detection equipment, items from Cloud library, self check-out stations (RFID)	\$	60,000.00	\$	60,000.00	\$	60,000.00	

TRANSPORTATION AND PUBLIC

VENDOR	VENDOR COMMENTS 2023 Reques		2023 Request	Estimated Total 2023 Year End		Requested Value for 2024
			excluding HST		excluding HST	excluding HST
Dufferin Aggregates	Aggregates and crushed stone for road repair	\$	75,000.00	\$	30,000.00	\$ 60,000.00
Econolite Canada Inc.	Standardization of traffic signal control equipment	\$	200,000.00	\$	137,789.51	\$150,000.00
Innovative Traffic Solutions Inc. (ITS) (authorized distributor for Global Traffic Technologies, GTT-Opticom Equipment)	Opticom equipment for traffic signal interrupters for Fire emergencies	\$	110,000.00	\$	-	\$140,000.00
EZ Taxi	Activan - taxi service	\$	100,000.00	\$	130,000.00	\$ 150,000.00
GO GPS	Supply, installation and data fees for GPS/AVL System (vehicle tracking)	\$	60,000.00	\$	92,000.00	\$ 75,000.00
Green Infrastructure Partners (GIP) Paving has acquired Aecon Construction & Materials	Primary Supplier for Asphalt for road repair	\$	360,000.00	\$	202,000.00	\$ 360,000.00
McKab Taxi	Activan- taxi service	\$	150,000.00	\$	85,000.00	\$ 150,000.00
Viola Asphalt (formerly Graham Bros. Construction Limited)	Secondary Supplier for Asphalt for road repair	\$	100,000.00	\$	10,000.00	\$ 75,000.00

CS-2023-029 Appendix A - 2024 Single Sole Source Awards

TRANSPORTATION AND PUBLIC

The following vendors perform repairs on various pieces of equipment and vehicles. In most instances, only a qualified, recognized, repair center is able to provide this service as there may be potential warranty issues. These vendors have the requisite skills and tools to carry out the repairs as noted below. In other instances, diagnosing the extent of the repairs required, particularly on large trucks, may require that engines, transmissions or drivelines be disassembled in order to accurately assess the problem. It is not feasible to have the trucks diagnosed and then reassembled to obtain another quote. These trucks are vital to our everyday operations and timely repairs are imperative in order to allow staff to maintain existing service levels.

VENDOR	COMMENTS	2023 Request		Estimated Total 2023 Year End		Requested Value for 2024	
			excluding HST		excluding HST	excluding HST	
Altruck International Truck Centre	Heavy truck engine, transmission drive line repairs	\$	95,000.00	\$	50,000.00	\$ 95,000.00	
Bratin Auto/Muffler Limited	Auto/Muffler Repair and safety inspections	\$	50,000.00	\$	25,000.00	\$ 50,000.00	
Green Tractors Halton	John Deere tractor and mower parts - authorized dealer	\$	-	\$	55,000.00	\$ 50,000.00	
Joe Johnson Equipment	Sweeper, small multi-purpose tractor repairs and parts Authorized dealer for Trackless Municipal tractor and Elgin Sweeper	\$	50,000.00	\$	50,000.00	\$ 50,000.00	
Luma Brothers Automotive & Truck Repair	Heavy truck engine, transmission drive line repairs, and safety inspections	\$	80,000.00	\$	96,500.00	\$ 90,000.00	
Metro Freightliner	Freightliner truck engine, transmission drive line repairs	\$	50,000.00	\$	75,000.00	\$ 75,000.00	

VENDOR	DEPARTMENT	Recommendation Background Information		Contract Spend to Date	Estimated Annually Cost		
				excluding HST	excluding HST		
Ceridian Canada Ltd.	Corporate Services	The authority to grant the Manager of Purchasing to renew the contract annually (or for multiple years to take advantage of multipyear discounts) for on-going software licenses, subscription, maintenance, additional modules, support and services, for the lifecycle of the solution, subject to satisfactory performance, price, and approved budget.	Report No. CORPSERV-2017-0019 dated October 24, 2017, regarding Award of Proposal P-044-17 for the Human Capital Management Solution including Payroll, Time and Attendance and Human Resources to Ceridian Canada Ltd. Initial term of the award was for a four (4) year term, with three (3), one (1) year options to renew. This contract will expire December 31, 2024. In the interest of operational continuity and stability, Departmental staff recommend extending the use of the current Human Capital Management Solution until the end of its lifecycle or until it no longer aligns with The Town's requirements.	\$ 886,375.65	\$ 156,000.00		
Fraser & Hoyt Incentives Ltd	Corporate Services	The authority to grant the Manager of Purchasing to renew the contract annually (or for multiple years to take advantage of multi-year discounts) for on-going recognition award fee and its associated cost, software licenses, subscription, maintenance, support and services, for the lifecycle of the solution, subject to satisfactory performance, price, and approved budget.	Report No. COMMSERV-2016-0001 dated August 23, 2016, regarding Award of Proposal P. 013-16 to Frase & Hoyt for a Corporate Employee Recognition Performance Points Program be received. Initial term of the award was for a three (3) year term, with two (2), two (2) year options to renew. This contract will expire December 31, 2023. In the interest of operational continuity and cost-efficiency, Departmental staff recommend the continuation of the Employee Recognition Performance Points Program contract until it no longer meets the need of the Town. Going forward expenditure will be annual software subscription and recognition award fee.	, ,,,,,	\$ 17,000.00		
LinkedIn Ireland Unlimited Company	Library	The authority to grant the Manager of Purchasing to renew the contract annually (or for multiple years to take advantage of multi-year discounts) for on-going subscription, maintenance, support and services for the lifecycle of the program, subject to satisfactory performance, price, and approved budget.	LinkedIn Learning (formerly Lynda.com) provide training to library patron access to over 16,000 courses with more than 144,000 video tutorials taught by experts (e.g. excel, word, lean, project management, job interview skills, mental health skills). Halton Hills Public Library subscripts to this services though the Ontario Library Services. The subscriptions are all renewed on an annual basis until such time the program no longer meets the needs of Halton Hills Public Library.	\$ 85,704.00	\$ 15,639.00		